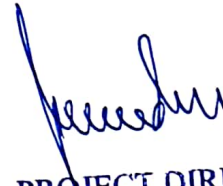


**Subject: MINUTES OF PRE-BID MEETING REGARDING REQUEST FOR PRE-FEASIBILITY STUDY DETAIL SURVEY AND FINANCING OPTIONS FOR KUMRAT MADAKLASHT CABLE CAR UNDER PROJECT MANAGEMENT UNIT, C&W DEPARTMENT PESHAWAR.**

As per ITC 2.3 of Request for Proposal (RFP), the pre-proposal conference was held in the conference room of Project Management, Unit (PMU) KITE CWD, House No 08-BB, Mardan House, Fowara Chowk, Park Road, University Town, Peshawar, Khyber Pakhtunkhwa, Pakistan on July 08, 2021, at 1100 AM (PST). Following attended (**Attendance sheet Attached**)


**PMU**

The PMU brief the participants about the project. The participants were invited for discussion. The queries/Clarifications raised during the session are tabulated as under




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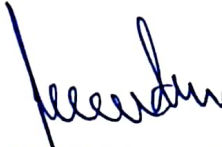
Sr. No	Query / Observation	Reply / Redressal
1	The detailed experience criteria on page 83, to evaluate the CV of Project Finance Specialist/Analyst and Legal Expert has not been provided in the RFP document. Please confirm the same.	Incorporated in addendum number 01.
2	The qualification requirements of the proposed key experts in the evaluation criteria are not specifically mentioned in the RFP document. It is mentioned that 35% marks will be given based on qualification and maximum cap is 90% which will be given to MSc. How will the staff achieve 100% marks in qualification by this criteria? Furthermore, just MSc might not be the qualification of each expert, for instance, Senior PPP Specialist and Project Finance Specialist can be from CA/ACCA/CFA background. Accordingly, the qualification requirements along with the marking need to be restated clearly.	Incorporated in addendum number 01.
3	The given timeframe of 05 months for Final Pre-Feasibility Report needs to be increased to at least 07 months from the date of commencement of services,	Incorporated in addendum number 01.
5	Time extension of two-weeks in proposal submission should be provided, as Eid holidays will be announced near proposal submission date.	Remains intact as in the RFP.
6	As the assignment is on lump sum basis, we understand that the person-months as mentioned in Section 14.1.2 are indicative only, actual involvement of experts in a specific task will be estimated by the consultant in TECH-6, which may be different than the provided PMs. Similarly, consultant may add additional positions or junior staff in addition to provided positions. Please confirm.	Remains intact as per RFP.
7	TECH-7 is to be submitted by all key experts or only JV Lead Consultant can submit it?	Applicable on consultant (all partners in case of JV).
8	Model Form-1 is to be submitted with the proposal at the time of submission?	Affirmative.

  
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9	Site clearance, security and accessibility should be the responsibility of the client.	Client will facilitate the consultants to the best possible level, but cannot take the responsibility of security. However, site identification and clearance will be client's responsibility.
10	Only 2 months have been provided for the geotechnical investigations and report preparation. As the site conditions are tough comprising hilly treacherous mountains with no accessibility, the drilling contractor will reach investigation points with great difficulty. Moreover, it is expected that geotechnical investigations assignment will start after initial studies/ layout planning so, timelines for Deliverable 2 submission should be increased to 4 months.	Incorporated in addendum 01.
11	Cost of geotechnical investigations will be provided as provisional sum, which will vary as per actual based on layout planning of most optimal route. Client will directly bear the cost of these investigations.	Well defined in section 4.1.4. The consultant shall take effect on this account in firming their financial bid.
12	Page 121, 46.2, Sr. No. 8, additional deliverable has been mentioned with 0% payment. Please clarify.	Incorporated in addendum number 01.
13	We assume at Pre-Feasibility Stage; Consultant is only responsible to prepare Preliminary Environmental & Social Impact Assessment (ESIA) and Preliminary Social / Resettlement Impact Assessment (RIA) Reports to fulfil the requirements of IDA. However; during detailed feasibility or design stage detailed Environmental & Social Impact Assessment and Resettlement Impact Assessment Reports will be prepared to fulfil local regulatory requirements to obtain NOC for the construction of the proposed Project. Please confirm.	Affirmative.
14	Refer to item 1b of sub-section, it is stated that the Consultant is responsible to submit Preliminary ESIA & RIA Reports within one (01) month after signing of contract agreement. It is pertinent to mention that for preparing ESIA & RIA, Site Reconnaissance, Topography Survey, Geotechnical & Hydrological Studies needs to be	Remains intact as in the RFP.

  
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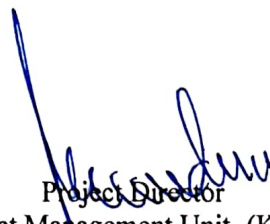
	carried out first as it involves analysis and assessment of these studies to identify environmental and social impacts. Therefore; it is suggested that the timeline for submitting ESIA & RIA shall be four (04) months after signing of contract agreement. Please endorse.	
15	There is a discrepancy about the Key experts indicated in the Data Sheet and the Key experts specified in the TOR. Data sheet designates Legal Expert as a Key Expert whereas the TOR as a Non-Key Expert. In addition, the Data Sheet includes a Key Expert not specified in the TOR "Project Finance Specialist / Analyst". We understand that the activities of this specific position can be also carried out by the "Senior PPP Specialist", so there is no need to include a "Project Finance Specialist". Please, clarify.	Responded at S.No 02.
16	We understand that "Specific Projects" and "Specific Projects duly supervised till completion of assignment" are already covering Relevant Experience. There may not be any need for another category Please, clarify	Remains intact as in the RFP.
17	Since this is a Quality Based Selection (QBS), more weightage should be provided for relevant experience & CVs. We would suggest the Scoring Criteria as below, as we have generally in World Bank Funded Projects: 1. Specific experience of the Consultant (as a firm) relevant to the Assignment - 20 Points 2. Approach & Methodology – 30 Points 3. Key Expert – 50 points Please, clarify	Remains intact as in the RFP.
18	We understand that this Study doesn't include any Technical Training, except in SEA and SH Please clarify	Affirmative.
19	Professional liability insurance, with a minimum coverage of 110% of total contract amount is mention in the documents, this may be revised to 100%	Standard provision not subject to change
20	(b) Third Party motor vehicle liability insurance in respect of motor vehicles operated in the Client's country by the Consultant or its Experts or Sub-	As above

  
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	<p>consultants, with a minimum coverage of in accordance with the applicable law in the Client's country;</p> <p>(c) Third Party liability insurance, with a minimum coverage of in accordance with the applicable law in the Client's country;</p> <p>We understand that these are study project and need not require such liabilities to be undertaken by the consultants. You may kindly clarify if this is applicable and what would be the extent of the liability</p>	
21	<p>30% of the payment is retained till the end of the project. This shall cause cash flow issues with the consultants. We would request you to kindly release 60% of the payment till Task 4.3 -Concept Design and Cot Estimate and remaining 40% over the remaining portion. Please clarify</p>	Remains intact as in the RFP.

Any further clarification or queries shall be conveyed to PMU prior to 21<sup>st</sup> July, 2021. beyond that, no queries will be entertained.

The meeting ended with vote of thanks

  
 Project Director  
 Project Management Unit- (KITE)  
 C&W department Peshawar  
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